

Company Overview

MiX Telematics is a JSE-listed company that came into operation in 1996. Overtime and through continuous innovation and development, the company experienced exponential growth which ultimately resulted in the international telematics giant: MiX Telematics.

Today, MiX Telematics is a global leader in stolen vehicle recovery and fleet management solutions and has established a presence in over 110 countries, across 6 continents. With offices in South Africa, the UK, Germany, the USA, the UAE and Australia and a global network of dealers, it is no surprise that MiX Telematics boasts an installed base of over 700 000 fleet management and stolen vehicle recovery units worldwide.

MiX Telematics provides information and related services for the efficient and effective management of mobile assets including private and commercially utilised vehicles. With over 14 years experience in on-board computers and fleet Telematics, we have built a solid reputation for designing, developing and selling innovative fleet management products and services, primarily in four specific categories:

- ✓ **Safety & Security;**
- ✓ **Fleet Management;**
- ✓ **Mobile Resource Management and**
- ✓ **Compliance.**

Safety & Security: MiX Telematics prides itself with their flexible, scalable and reprogrammable products backed by a dedicated R&D team. We ensure the safety and peace-of-mind of our customers through offering a wide range of personal tracking and security products and services to consumers and commercial customers alike. Due to the exceptional standards and high recovery rates of our Matrix Recovery Service, combined with our core value of 'Our Customers are PEOPLE, not vehicles', we are able to provide a unique customer-orientated service offering that has propelled us to the top of our industry in terms of personal safety and service delivery.



Fleet Management: Not only do we offer an extensive range of SVR units, but our state-of-the-art fleet management products provide arguably the most comprehensive range of fleet management and related information available today. Available around the world, the products have stood the test of time and the harshest of conditions and have proven our philosophy of: **You can't manage what you don't measure.**

Mobile Resource Management: We assist customers to "Improve customer service and achieve bottom line savings" through our mobile resource Management. We help companies to increase productivity and bottom line results by providing critical information proactively or on demand, whilst streamlining communication with mobile workers.

Compliance: We offer a range of controls and reports to help customers keep track and ensure compliance, where applicable. Our solutions enable Fleet Managers in various countries including the USA, Australia, and parts of Europe to regulate driving/working hours to ensure compliance with local working hour legislation. Another solution that falls within the category of Compliance is Carbon Emission reporting-information highlights which drivers are driving inefficiently thus emitting the most carbon. Reports may be used to prove compliance with pollution laws and help achieve a reduction in carbon footprint.

MiX Telematics is a global leader in Stolen Vehicle Recovery and Fleet Management Solutions.

Fleet Management Solution

MiX Telematics recognises that information alone is not enough to make strategic and informed decisions when dealing with fleet optimisation. This is because every business has their own select set of fleet management requirements that necessitates information of varying intensities, outputs and frequencies.

As a leader in fleet management technology and services, we empower fleet operators to reduce operating costs and improve efficiencies by upholding long-term relationships with our partners. This facilitates consistent communication and provides us with an in-depth understanding of their business. This insight gained is then used to deliver solutions that encompass accurate, customer-focused data in real-time. Currently, MiX Telematics offers three standard unique feature-rich products: MIX3000, the FM Tracer and the comprehensive FM Communicator.

Self-Managed Fleet Solution:

The MiX3000 is a self-managed fleet solution that has the added assurance of stolen vehicle recovery services. This all in one compact unit boasts 'reliability' and 'affordability' simultaneously, thereby making it the ideal solution for minimising costs, while maximising profitability. Furthermore, with the option of added SVR services, clients are afforded the well-being of their asset(s), so that they can focus their efforts on the more important aspects of fleet management, namely: monitoring, controlling and achieving return on investments.

Managed Fleet Service:

This feature-rich, track & trace fleet management solution is based on the proven MiX Telematics FM series software platform. The FM Tracer enables fleet operators to track and trace their vehicles in real-time, while having exceptions reported to them instantaneously. This results in fleet managers having instant access and utmost control over their fleets and the impacts it has on their bottom-line.

Comprehensive Fleet Management Service:

Our comprehensive fleet management solution is our enhanced offering for fleets. It offers all the features and benefits of the FM Tracer but also provides the added benefit of specialised



driver performance reporting. The FM Communicator is the ideal solution if you are looking to track and monitor the well-being and performance of both your vehicles and your drivers. This is important when you are looking to maximise return on investments of both your fleets and your human capital investments. These outcomes are achieved by allowing your fleet to be managed in real-time with apt information being delivered to you via **FM-Web**. The FM-Web is our secure web hosted application that allows clients to receive information pertaining to their fleet(s) and drivers in a safe and reliable manner anytime, anywhere, without the corresponding administration hassles.

Customised Super-Fleet Solution:

Whilst these three products offer a full range of information tools to manage a fleet from passenger vehicles to heavy duty trucks, we have created a separate division dedicated to delivering bespoke solutions to super fleets- MiX Telematics Enterprise, our level 4 BEE contributor. These solutions are highly customised offerings that are tailor-made according to each individual super-fleet specs.

Superb technology and customer service that allow for real-time delivery of accurate and meaningful data.

Self-Managed

- ✓ Always know where your vehicles are and have been
- ✓ Self-managed, extremely easy to use
- ✓ Supports vehicles with 12V and/or 24V batteries
- ✓ Non-intrusive installation
- ✓ Reduced operational costs; Increased staff productivity
- ✓ Stolen Vehicle Recovery services
- ✓ Mobile phone interaction for anywhere, anytime use

“When affordability and reliability become synonymous”

Managed

- ✓ Feature-rich tools
- ✓ Specialised vehicle reports
- ✓ Exception reports
- ✓ Real-time tracking
- ✓ Instant access and utmost control over vehicles
- ✓ Secure data management in a web-based environment via FM-Web
- ✓ Ongoing ROI

“Track, trace and manage your vehicles”



Comprehensive

- ✓ Specialised driver reports improving driver behaviour
- ✓ Improved driver behaviour creating motivated staff
- ✓ Increased staff productivity
- ✓ Specialised vehicle reports
- ✓ Second-by-second incident analysis
- ✓ Secure data management in a web-based environment via FM-Web
- ✓ Ongoing ROI

“You can’t manage what you don’t measure”

Specialised

- ✓ World-class technology
- ✓ Customised SLA agreements
- ✓ Advanced business intelligence tools
- ✓ Level 4 BEE contributor
- ✓ Proven Large Fleet track record
- ✓ Long-term profitability and sustainability
- ✓ Ongoing ROI
- ✓ Risk sharing model

“Fleet optimisation through customisation”

We offer world-class solutions for managing fleets and ultimately - your return on investment.



Recovery Services

MiX Telematic's stolen vehicle recovery range, **Matrix Recovery Service**, is known to be one of the most technologically advanced stolen vehicle recovery service in the industry. The Matrix Recovery Service employs a dedicated and extensive ground and air recovery infrastructure across South Africa, which has maintained its reputation as a first-class stolen vehicle recovery service.

Matrix Recovery Service offers packages that have been specifically designed to match individual safety, security and personal needs. With a choice in service offerings of either basic security, enhanced security or ultimate security with personal safety and convenience features, you are sure to find the perfect package to match all your personal safety and security requirements.



The **Matrix MX1 Basic Security** package may be the entry-level model of the MiX Telematics' stolen vehicle recovery range, but it is still leaps and bounds ahead of its industry equivalent. As a product offering from the trusted and reliable Matrix Recovery Service range our offerings come standard with insurance approval and our own dedicated recovery team. Furthermore, with our FastTrac technology, your vehicle can be located within 30 seconds of a position request. Thus, when recovering your vehicle becomes a reality, the MX1 Basic Security is what you need. Furthermore, this compact, state-of-the-art unit offers an affordable solution to assist with the widespread vehicle and cargo theft crisis that is prevalent amongst fleets within South Africa. This is made possible by installing the MX1 unit combined with an FM solution.



When basic security is not enough, our **Matrix MX2 Enhanced Security** Package is your ideal solution. With all the benefits of our Matrix MX1 Basic Security package, this



enhanced package offers additional features such as the proactive early warning functionality that enable us to know that your vehicle is being tampered with, probably even before you do! Furthermore, with the extra additional benefit of Internet tracking, you can be more in control of not only your own safety and the safety of your vehicle, but the safety of your loved ones too. Furthermore, this compact, state-of-the-art unit offers an affordable solution to assist with the widespread vehicle and cargo theft crisis that is prevalent amongst fleets within South Africa. This is made possible by installing the MX2 unit combined with an FM solution.



Our industry superior package- the **Matrix MX3 Ultimate Security, Personal Safety and convenience** is not top in its class by coincidence. This package not only bestows first-class safety and security features, but it also offers many convenience factors to help with the unavoidable day-to-day motor car realities such as motor vehicle break-downs, vehicle collisions, motor car services and private travel logs, just to name a few motor vehicle responsibilities.

The Matrix MX3 has all the combined features and benefits of the Matrix MX1 and MX2, however it's capabilities and features are far more technologically advanced and give way to additional motor vehicle luxuries such as an automated logbook, Roadside Assistance, Crash Alert and Service Notification features.

Thus, if a complete lifestyle solution for all your motor vehicle responsibilities is what you want, then the Matrix MX3 Ultimate Security, Personal Safety, and Convenience package is what you need!

Our customers are **PEOPLE**, not vehicles.